Retail Instructor-Led Training Portfolio

Essentials of Retailing

Buying Office (Non-Food)

Essentials of Merchandising

- New Hires
- Planners
- Allocators
- Distributors
- Merchandisers
- Systems Developers

Merchandise and Assortment Planning

- Planners
- Merchandise Managers
- Systems Developers

Merchandise Forecasting and Replenishment

- Allocators
- Distributors
- Merchandise Managers
- Systems Developers

Supply Chain Management

- Buyers
- Merchandise Management
- Supply Chain Managers

Store Operations

Store Operations

Sales Associate Sales & Customer Service Skills

- Area/District Managers
- Store Managers
- Potential Store Managers
- Sales Associates
- Systems Developers

Franchisee or Tenant

Grow Your Own Business

- Franchisees
- Tenants
- Lease departments/ concessions

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